

Swedish Speaking Sales Agent

Contract Type: 2 year contract that is renewed

Our offices are based in Malta. This job is also open to remote work arrangements.

We are one of the best providers specializing in the management of strategic activities surrounding sales and customer relations for online financial products trading.

Currently we are looking for Swedish Speaking Sales Agents, who are looking to work in a dynamic environment with opportunities for further professional and personal growth.

Responsibilities

- Creating and maintaining relationships with clients over the phone
- Liaising with potential clients and converting them into active ones
- Market Research
- Document verification and collection

Requirements

- Fluent in Swedish
- At least 6 months experience in a similar environment (preferably a call centre)
- MQF level 3 standard of education or the equivalent (<http://qualifications.ncfhe.gov.mt/>)
- Economy/financial studies will be considered as an advantage
- Strong communication and teamwork skills
- Willingness to be rewarded per performances, accept responsibility
- Be able to work under pressure
- Flexibility
- Independent, accurate thinking
- High capacity to learn at a rapid pace
- Well-versed with the Microsoft Office suite including Excel and Word and Mail
- Outgoing personality

Training provided

Yes, in house training is provided.

Any assistance with accommodation/relocation

- Upon your arrival at the airport our driver will pick you up.
- The employer could help with accommodation in the first 2-4 weeks. This would need to be discussed at interview stage.
- After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations
- After three months of employment will receive food allowance
- As we truly believe in growth within, many opportunities to join management team.

We also have introduced a friend referral scheme- awarded once a friend you recommend is employed with us.

Salary

Eur 1,500 basic per month + High bonus system and benefits. Base salary will be increased over time.

Other Benefits:

- Super fun international environment – around 300 employees in a huge open floor office setup 😊
- Weekly food allowance benefits (applied after three months veteranancy) 🍷
- Local discounts in variety of surrounding cafés, GYM's, real-estate agencies, and similar 😎
- Generous incentivizing budgets with great prizes, competition, and off-site activities! 🏆
- 300 sunny days per year in Malta

How the interviews will be held

Via Skype or in person

To apply

CVs and a covering email are to be sent by email to eures.recruitment.jobspplus@gov.mt and should be written in English. Please quote the vacancy name and number in your email.